



Curriculum Vitae

Randy Oakes

Director of Finance and Administration

Randy, a second generation Coloradan, spent 8 years directly after college in Denver's commercial real estate market. Since receiving his MBA from the University of Colorado in 1992, he has been actively engaged in accounting and finance - three (3) years with Price Waterhouse, and eleven (11) years in construction accounting with Shaw Construction, a \$250 million commercial general contractor serving the Western Slope/Mountains/Denver and Wyoming regions. Randy's knowledge of Generally Accepted Accounting Principles (GAAP) from his years with Price Waterhouse, and his industry expertise in specialty construction accounting from his many years in the private sector, have led him to BluSky where he is working to grow and develop the necessary systems and controls needed for the company's rapid growth. Mr. Oakes' MBA training assists him with the many finance, analytical and non-accounting functions he performs.

AREAS OF EXPERTISE

- Financial reporting, controls, and analysis
- Financial forecasts, budgeting and monitoring
- General and subsidiary ledgers
- Cash management and forecasting
- Project accounting
- Risk management and insurance programs.
- IT management
- Banking and credit management
- Team management and leadership

EDUCATION

- Bachelor of Science – College of William and Mary; May 1982 (Williamsburg, Virginia)
- Master in Business Administration, University of Colorado Executive MBA Program, June 1992 (Denver, Colorado)
- University of Colorado Accounting Department, 1992-93 (Denver, Colorado), additional Accounting classes and technical training.

PROFESSIONAL EXPERIENCE

SHAW CONSTRUCTION LLC (11 years) Denver, CO

CFO/Controller

Ensure timely and accurate financial reporting and ensure integrity of financial and project accounting internal controls. Provided leadership to, and efficiently utilize direct reports in carrying out departmental objectives, as well as provide job cost accounting support to project teams. Member of Shaw Construction's management team.

PRICE WATERHOUSE LLP (3 years) Denver, CO

Audit – Senior

Responsible for planning and performing audits of public and private companies in various specialized industries (primarily Small High Tech and Privately Owned Companies). Responsible for overall engagement execution, including budgeting, coordination of personnel, and communication with client and engagement management. Developed a working knowledge of Generally Accepted Accounting

Principles (GAAP) and Generally Accepted Auditing Standards (GAAS). Designed and reviewed detailed testing and analysis of financial statements (Income Statement, Balance Sheet and Statement of Cash Flows) during audits. Developed a strong working relationships with clients and was responsible for supervision, development and review of several staff auditors. Consistently met budgets and project deadlines.

FREDERICK ROSS COMPANY (8 years), Denver, CO
Commercial Real Estate Broker

Provided wide range of real estate services to corporations, institutions, developers and individuals. These responsibilities included attracting new clients (both tenants and landlords), preparing representation proposals, analyzing clients' real estate needs from a financial, business and marketing perspective, drafting and negotiating leases and investment contracts, working closely with attorneys for both parties to work out any business or legal issues and to close on schedule, training new brokers, consulting to major corporations on strategic real estate issues, and reporting to institutional clients on the leasing/investment status of their properties. Prepared and implemented annual business plans.

AWARDS & HONORS

- **CFMA member – 13 years.**
- **Colorado Storm Soccer Associate – Board Member/Treasurer**
- **Varsity Debate Team - College of William and Mary**
- **Varsity Soccer Team - College of William and Mary**
- **College of William and Mary Colorado Alumni Chapter Founding President**
- **Cherry Creek Presbyterian Church - Elder, Deacon, Stephens Minister**
- **CACI – 50 For Colorado**
- **Olympic Soccer Tryouts – Summer 1977**
- **Cherry Creek High School – 4 years All League & State Soccer Player**

INTERESTS

- **Coaching youth soccer**
 - **Skiing**
 - **Playing Tennis**
 - **Enjoying time with my Family and Kids**
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