



SUCCESS STORY | roofing

PRIVATE CORRECTIONAL FACILITY

LOCATION: Florida	⋮	JOB SIZE: \$2.7 Million
SERVICES: Commercial Roofing	⋮	TIMEFRAME: 4 Months

PROJECT:

Hurricane Irma caused widespread destruction across its path, destroying several roofs of this prison facility as a Category 3 storm.

CHALLENGES:

The client had engaged an incumbent contractor to assist with negotiating the insurance settlement, but after several months with no agreement, the loss remained unresolved. The fully operational penitentiary is in a remote location with access limited to only those without a seven-year prior criminal record. Checked daily, ANY missing items results in immediate lock-down. Building codes were stringent and complex.

RESULTS:

Insurer and ownership group called on BluSky because of negotiation and settlement experience, necessitating a preconstruction meeting so facility administrator could define expectations, all of which were met

- All crew members and BluSky staff met thorough criminal background checks
- Professional interaction with administration and inmates maintained with NO disruptions to facility operations
- BluSky's real world pricing for low-sloped roofs resulted in millions of dollars in savings for the client and carrier without sacrifice in quality, staying within budget and NO change orders
- The client received a 20-year NDL (No Dollar Limit) warranty backed by product manufacturer

